



## Andrew Ballard

Senior Vice President, Business Development  
Lowes Risk Group

### Professional Summary

Andrew has worked in the London and international insurance market as a Claims Professional for over 20 years, during which time having cultivated strong and long-lasting relationships with various stakeholders.

In his first two year with LRG, Andrew played a key role in establishing and operationalizing two insurance service company startups, Adjusteck and Lowes Drone Solutions, working closely with executive management teams to bring to market various products and services offerings.

As Senior Vice President of Business Development for LRG, operating out of the London office in the UK, Andrew now provides vital support for all business activities and client engagement in the insurance sector and continues to consult with our clients to understand their needs and requirements whilst developing key stakeholder relationships.

Andrew's experience in claims management and commercial insurance has enabled him to work collaboratively with leaders across the group to execute cross-disciplinary business solutions and marketing initiatives with a strong focus on how technology-based solutions can innovate and augment the claims process, bringing creative solutions to traditional challenges.

### Areas of Expertise

- Claims Handling
- Insurance Services
- Loss Adjusting
- General Insurance
- Property Claims
- Specie Claims
- Catastrophe Claims Management
- Risk Management
- Drone Services

### Credentials & Affiliations

- Chartered Insurance Institute  
– Diploma; Loss Executives Association (LEA)
- WSIA Member