



Neil Watson

Managing Director – UK Operations
Lowers Risk Group

Areas of Expertise

- Insurance Industry
- Risk Surveys
- Armored Car Operations
- Cash Handling Operations
- Risk Mitigation Strategies
- Fine Art, Jewellery, and Specie

Professional Summary

With over three decades of dedicated experience in the insurance sector, with a significant focus on Fine Art Jewellery and Specie insurance, Neil has established strong rapport with leading insurers both in London and globally.

As the Managing Director of Lowers Risk Group's UK Operations, Neil spearheads the company's expansion initiatives, operational strategies, and cultivates relationships with insurers and their clients. His responsibilities entail overseeing LRG's comprehensive suite of enterprise risk management solutions. Neil is entrusted with driving growth across all LRG sectors, particularly emphasizing the London and broader insurance markets. Collaborating closely with all subsidiaries of Lowers Risk Group, he endeavors to introduce innovative ventures to the market, tailored to address the evolving needs of clients.

Neil's career highlights include his instrumental role in implementing transformative measures within the Brazilian cash in transit industry in collaboration with London brokers and insurers, resulting in a notable reduction in losses. Additionally, his work with regulatory bodies in Ireland ensured adherence to local compliance standards within the cash in transit sector. Through his efforts, Neil has fostered enduring partnerships with key brokers and underwriters in the specie insurance market. His commitment further solidifies Lowers Risk Group's position as the premier destination for enterprise risk management solutions.